



What could a circular economy for solar look like?

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Confluence of factors

**Building more solar
requires resources**
(Net Zero)



Recycling advancements
(More resource extraction and
more resource available)



Negative views on solar
by media due to waste



Learning Rate
decreases the resources
needed per Watt



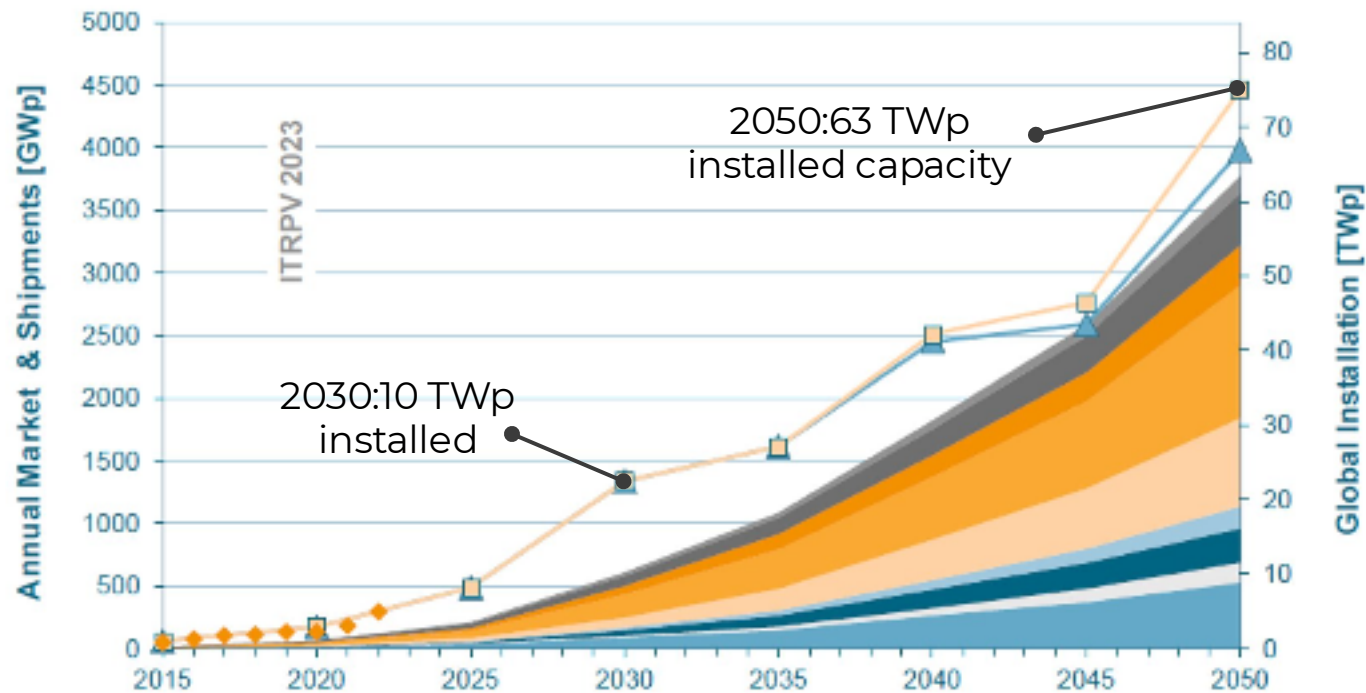
The Offtaker Market
(Where do materials go?)



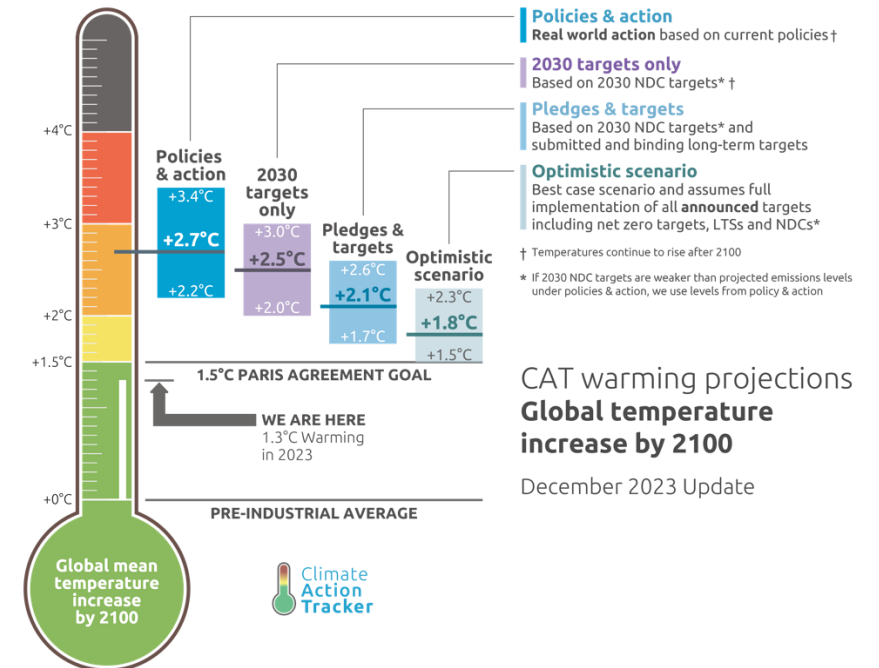
Why are we here?

Global PV Installation and corresponding PV market

PV based energy mix scenario



Source: Adapted from 2023 ITRPV – www.itrpv.net.



Source: Climate Action Tracker 2024

THE CHALLENGE

Today

~3 Billion

Panels in the World

Millions reaching EOL today.

We need to have between

**34 – 140
Billion Panels**

To achieve net zero. Lower bound based on IEA, and upper bound based on ITRPV Broad Electrification

*Assuming 450W per panel. Simplistic assumption, especially looking to the future. But assists in contextualizing.

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The Media

Harvard
Business
Review

A black eye for green energy? Renewable
energy growth brings mounting waste
challenge

The **Dark** Side of Solar Power

CBS NEWS

As interest in clean energy surges, used solar panels are going straight
into landfill. by Atalay Atas, Serasu Duran, and Luk N. Van
Wassenhove

June 18, 2021

Grist

Los Angeles Times

Solar panels are starting to die. What will we
do with the **megatons** of **toxic trash**?

Most solar manufacturers claim their panels will last for about 25 years. That means the solar e-waste glut is coming.

California went big on rooftop solar. Now that's
a problem for landfills

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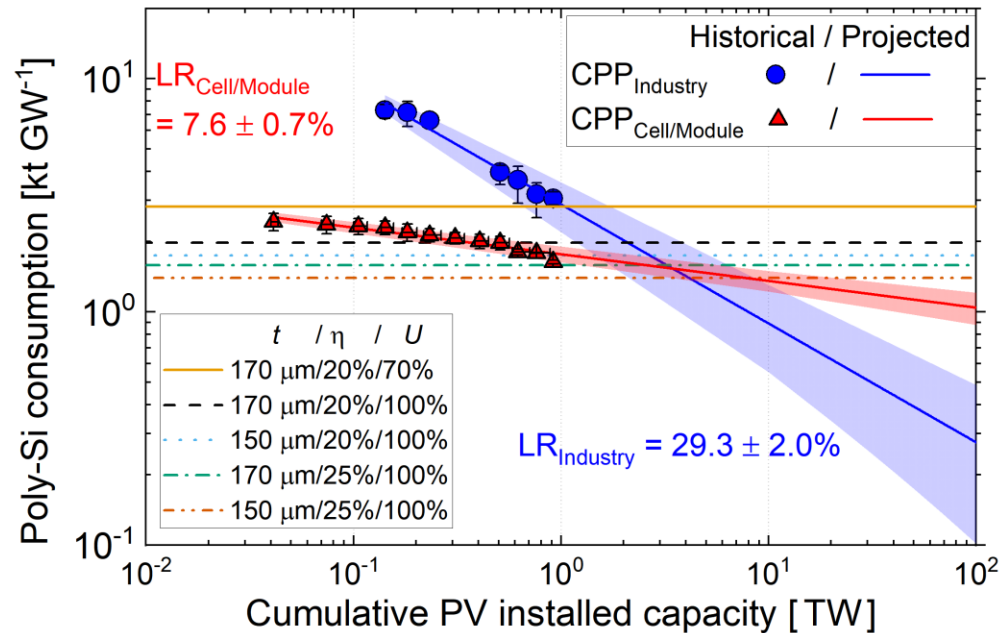
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Material Consumption Over time (Silicon & Silver)

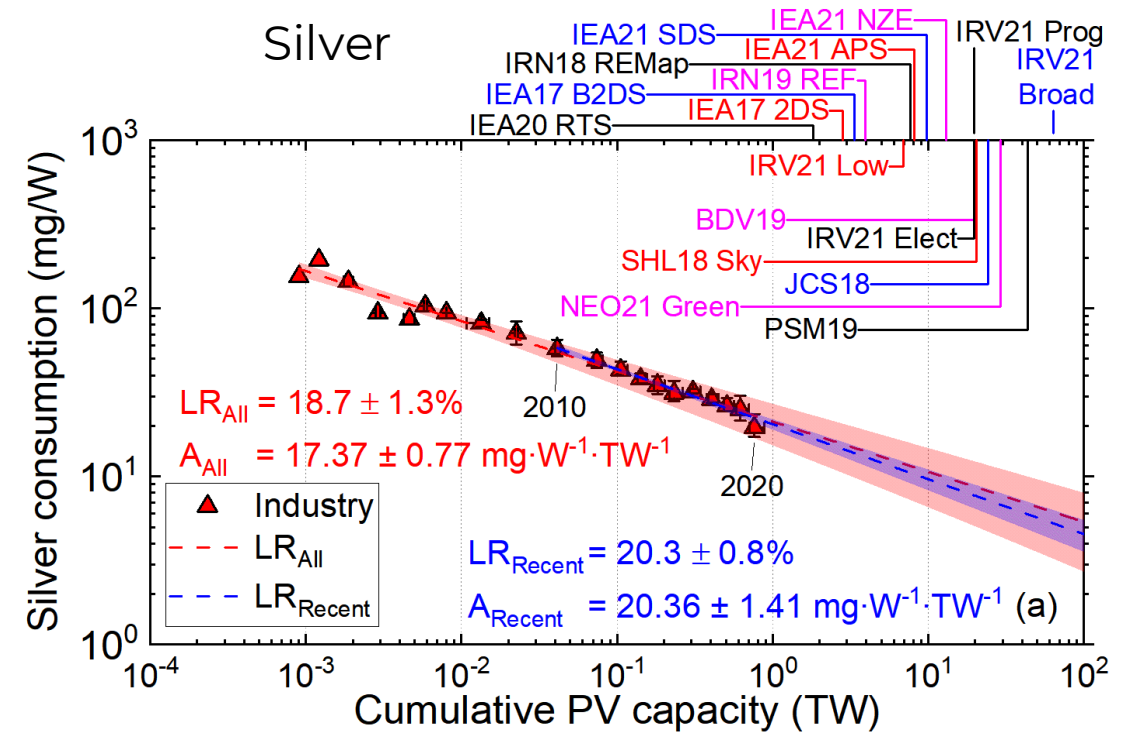
Material consumption per unit of power (CPP) (mg/W)

Silicon



Source: Hallam et al. 2022. <https://doi.org/10.1002/solr.202200458>

Silver



Source: Hallam et al. 2022. <https://doi.org/10.1002/pip.3661>

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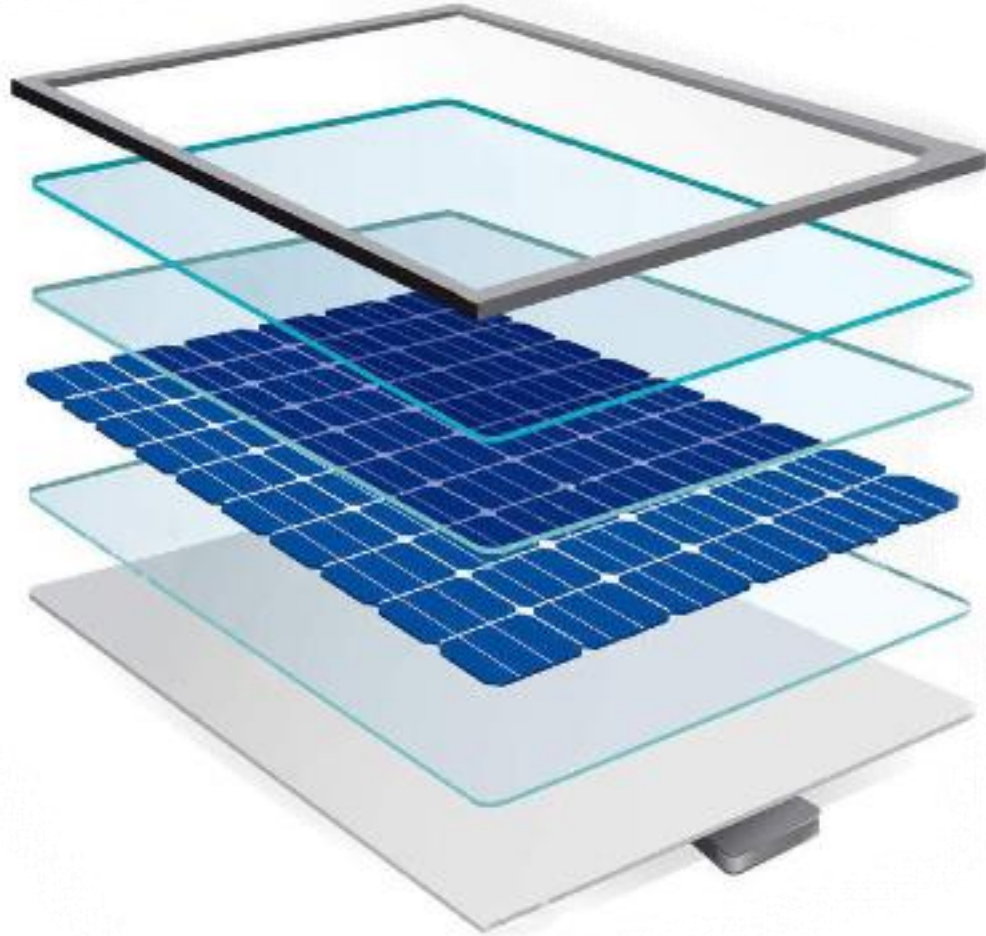
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The Offtaker Market
(Where do materials go?)

Increasing Rates in all Fronts



Aluminum frame

Glass

Precious metals

Plastics

Collection

Pre-Processing

End-Processing

EoL Recycling Rate

Source: Hagelucken, 2012

Who are we competing with?

LANDFILL



Cost of landfill is still much cheaper than cost of recycling. The delta that exists today means that people need to want to recycle for it to take place



Our business model is that of extracting more value over time and lowering our operational cost to make the cost of recycle equal to that of landfill

Who are we competing with?

“RECYCLERS”



Other recyclers are welcome as SCI's objective is to divert waste from landfill and put it back into the supply chain. HOWEVER



We have found “sham” recycling is much more common than originally assumed.

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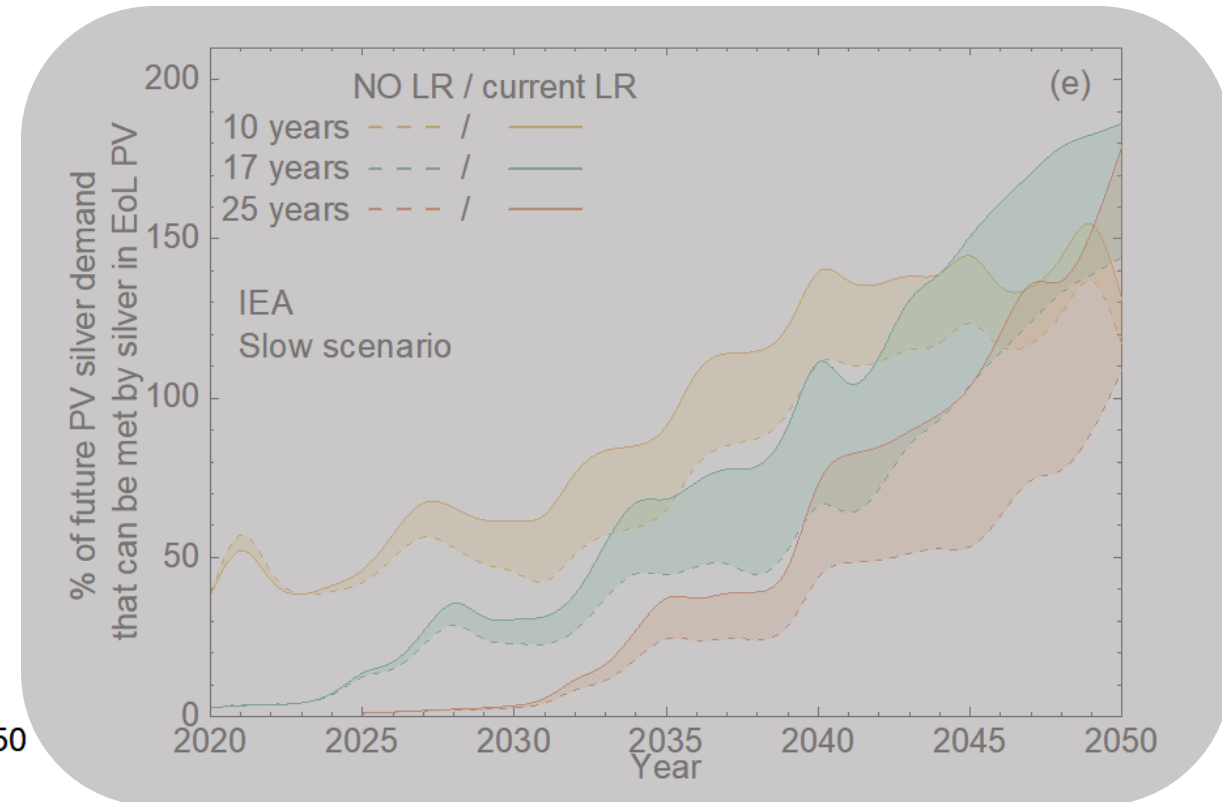
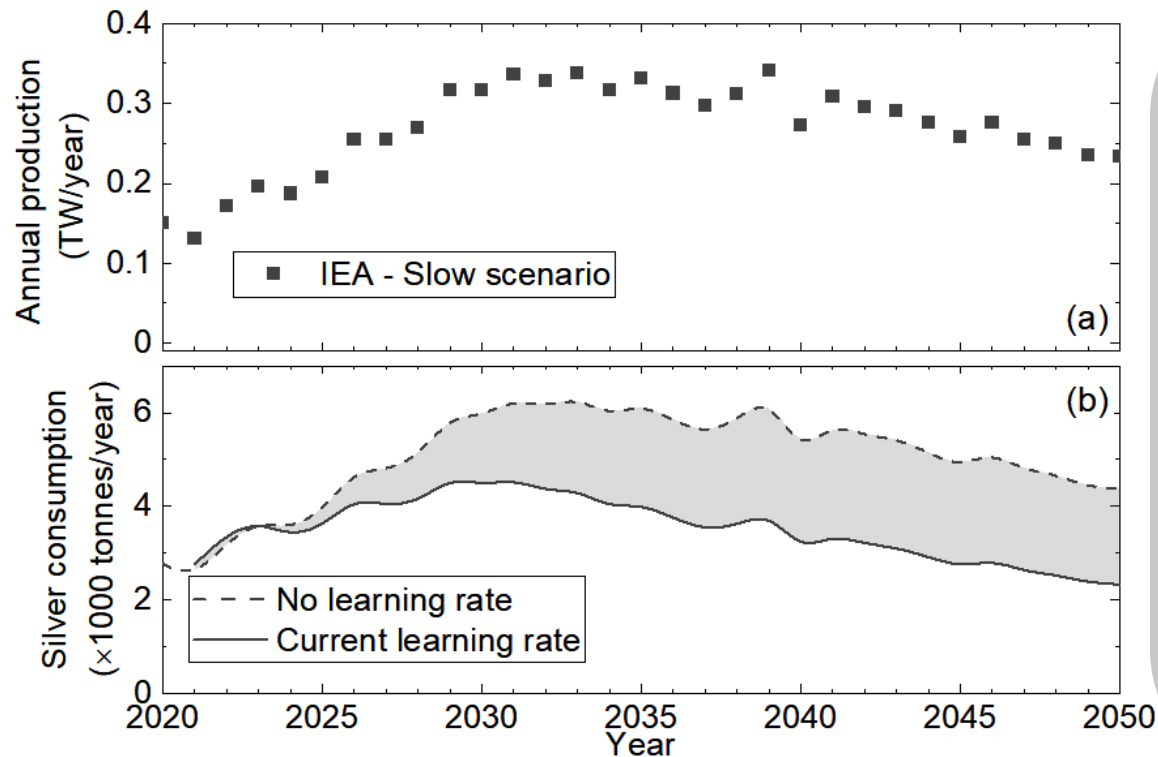
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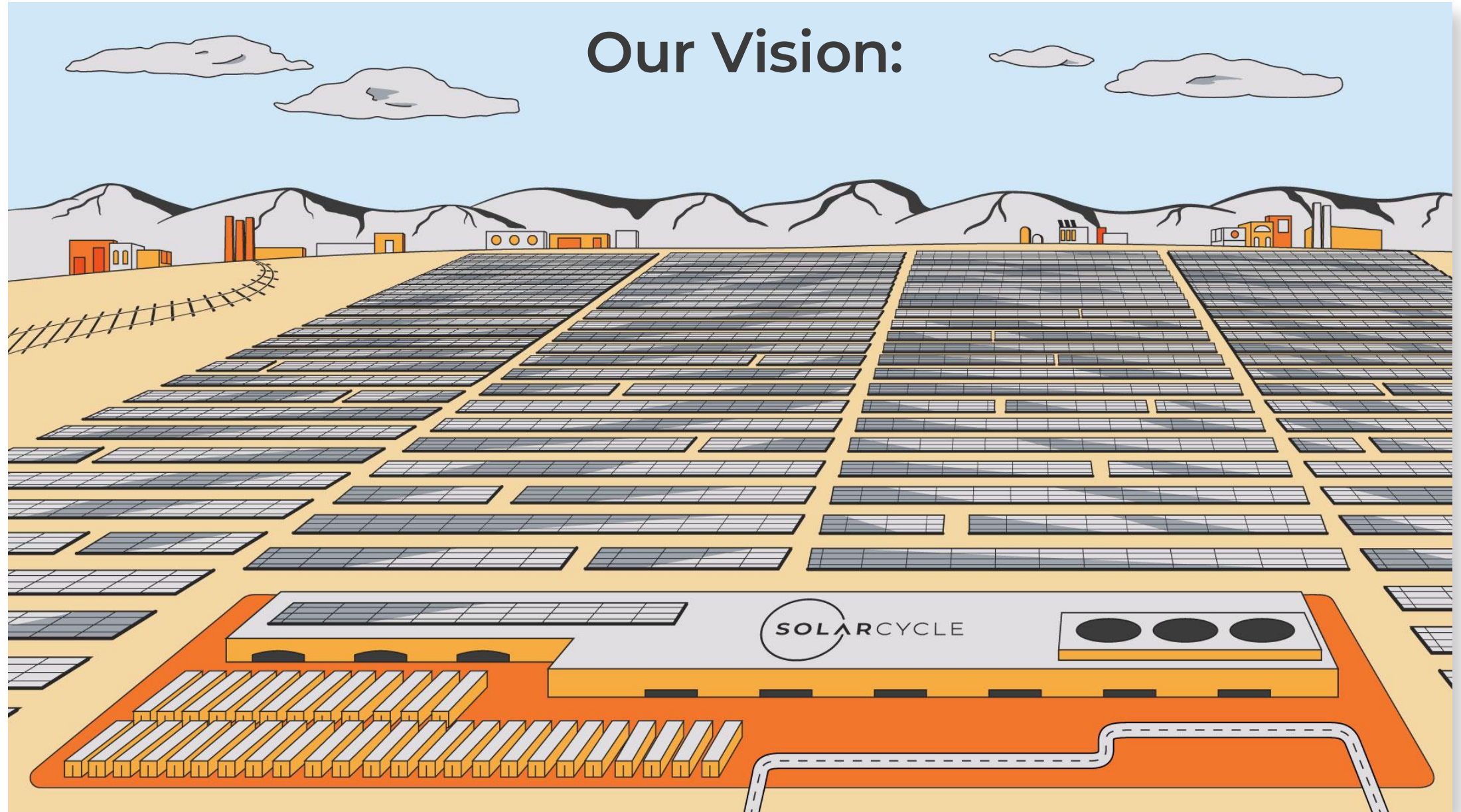
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True Circular Economy (Ag): Renewable Energy Leading by Example

- A confluence of factors:
 - Need more solar, resource demand
 - But less resources per panel (or per Watt)
 - And more and better recycling



What would a circular economy for solar look like?



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Our Reality:



But there is a catch

Market



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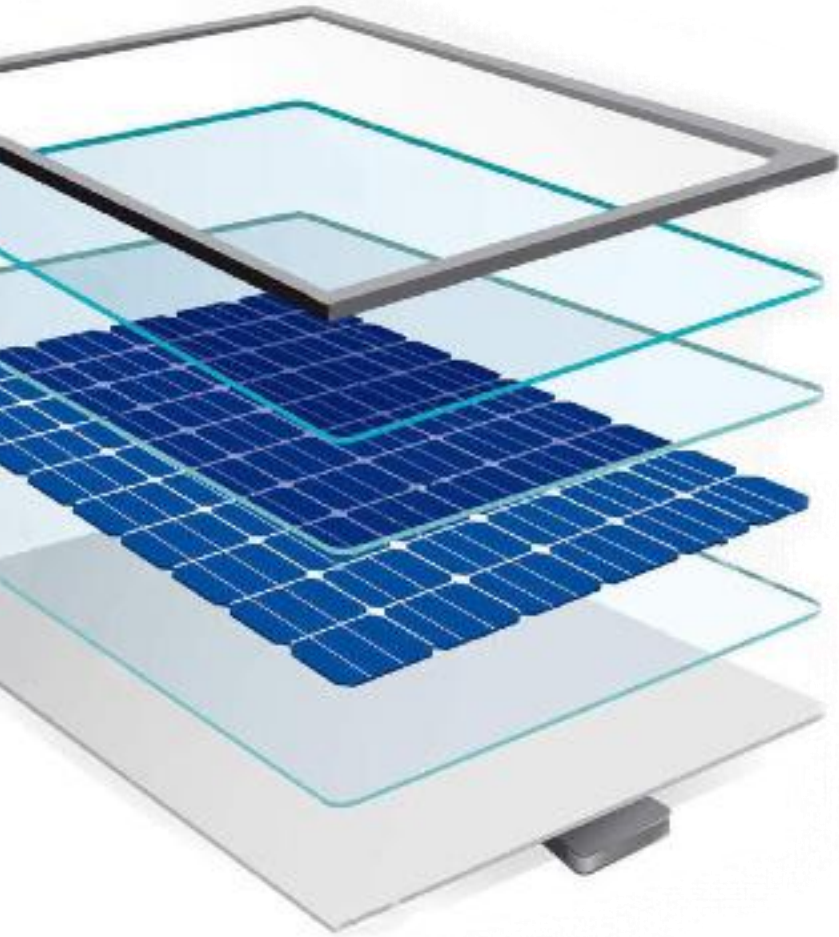


The Offtaker Market
(Where do materials go?)



THE MISSING PIECE

Limited by the market



Aluminum frame ✓

Glass ✓ ?

Precious metals ✓

Plastics ⊘ ?

Use of Low Iron Glass

Rank	Industry
1	Solar
2	Display and Electronics
3	Construction/Architectural
4	Automotive
5	Aquariums
6	Packaging
7	Filler

Circular Economy Meets Renewable Energy



- Manufacturing rolled glass for PV
- Incorporating recycled glass
- ~30% less embodied carbon
- Powered by second hand solar panels
- Recycling on site

NEWS

Solarcycle to build recycled solar glass factory in Georgia, US

By Will Norman

February 19, 2024



Investing in the Circular Economy

- In March 2023, HG Ventures co-led \$30M investment round in SOLARCYCLE
- Only US company able to recycle at scale and derive value from materials extraction = key to actualizing circular economy
- Recyclable materials from panels worth \$2.7B+ by 2030
- Industry tailwinds: accelerated solar deployment, regulation, corporate ESG, economics



Kip Frey, Managing Director, HG Ventures
Senior Advisor, New Ventures Group



Thank you



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