



## Maryland Green Registry MEMBER

The Maryland Green Registry promotes and recognizes sustainable practices at organizations of all types and sizes. Members agree to share at least five environmental practices and one measurable result while striving to continually improve their environmental performance.

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Management Consulting Firm

Member since December 2014

## Management and Leadership

### Annual Environmental Goals

*Provide 100% of the company's electrical power and all local transportation (via the company-owned electric vehicle), using only the solar energy produced via our on-site PV system.*

*Measurable Result: We have exceeded this goal by pushing our on-site netmeter below zero, producing more kWh that we've consumed to run the business and power the company EV for approximately 18 months now.*

### Environmentally Preferable Products and Services

*We teach techniques to deliver twice as many IT projects using the same resources. This doubles the rate at which paper-based and transportation-heavy processes move to electronic, and does so without consuming any additional resource inputs.*

### Environmentally Preferable Purchasing

*We purchase only 100% recycled content paper products.*

## Waste

### Solid Waste Reduction and Reuse

*We avoid using paper whenever feasible. For example, all invoicing, marketing materials, training materials, and client communications are 100% electronic.*

**Composting**

*100% of compostable food waste and yard waste is composted on-site and 100% of compost is used for on-site gardening.*

**Energy**

**Renewable Energy**

*We have a solar PV system (7.25 kw), 100% owned, which produces approximately 10 MWh of energy per year, or roughly \$1,000 worth annually.*

**Transportation**

**Fleet Vehicles**

*100% of the company's vehicle transportation is conducted via an electric vehicle which is 100% powered by the solar energy generated on-site. We thus have achieved zero emissions from all vehicle usage and all other on-site electrical usage as well. In fact, the 100% solar-powered EV battery also serves as the backup energy source for the premises.*



*Help build a greener, more sustainable Maryland through voluntary practices that reduce environmental impacts and save money.*

*Learn more at [www.green.maryland.gov/registry](http://www.green.maryland.gov/registry)*

